

## Message Text

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PAGE 01 STATE 005740  
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/JPHILBRICK/CF  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BIC/OED/MEPD/LENGLESON  
COM/BIC/OED/MEPD/SMCONGER, DIR.  
STATE/ARA/BC/RPACE (PHONE)  
STATE/ARA/EP/FULLER (PHONE)  
COM/BIC/OIM/RMUENZER (INFO)  
COM/BIC/OIM/BLINDOW (INFO)  
ARA/ECP/DLACEY (INFO)

-----112012Z 008681 /43

R 111827Z JAN 77  
FM SECSTATE WASHDC  
TO AMEMBASSY LIMA  
AMEMBASSY LA PAZ

UNCLAS STATE 005740

E.O. 11652: N/A

TAGS: BENC, PE, BL

SUBJECT: MAJOR PROJECT: PURCHASE OF 9,700 PREFABRICATED  
WOODEN HOUSES

REF: LIMA 11526

1. MAJOR EXPORT PROJECTS DIVISION CONTACTED SEVERAL U.S.  
HOUSING FIRMS WHO PROVIDE WOODEN PREFAB UNITS AND ASKED  
THEM TO CALL MR. COLLING IN NEW YORK.  
AMONG FIRMS CONTACTED WERE BOISE-CASCADE; NATIONAL HOMES;  
WAUSAN HOMES (WESTON) REDMAN INDUSTRIES; CHAMPION HOMES,  
AND IRWIN G. CANTOR.

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2. MEPD REQUESTED THESE FIRMS TO GET BACK TO US WITH  
A REPORT ON THE CONVERSATION. REDMAN INDUSTRIES HAS  
TALKED TO COLLING AND IS GOING TO PURSUE THE OPPORTUNITY.  
COLLING TOLD REDMAN THE PREQUALIFICATION DEADLINE IS  
FEBRUARY 15 NOT JANUARY. CAN EMBASSY LA PAZ CONFIRM  
THIS PLEASE? CHAMPION HOMES ALSO WILL PURSUE. THEY ARE  
SENDING LITERATURE AND EXPORT PRICES TO MR. COLLING AND

HAVE ARRANGED FOR HIM TO VISIT THEIR PLANT IN FLORIDA  
BEFORE HE RETURNS TO LIMA. COLLING SAID HE WOULD GET  
BACK TO THEM AFTER THE VISIT. MEPD WILL NOTIFY YOU OF

RESULTS OF OTHER FIRMS' TALKS WITH COLLING WHEN WE  
HEAR.  
ROBINSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 11-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE005740  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/MEPD/JPHILBRICK/CF  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770010-1046  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t19770162/aaaaccj.tel  
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**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** bf0c2fdb-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 LIMA 11526  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3623249  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: PURCHASE OF 9,700 PREFABRICATED WOODEN HOUSES  
**TAGS:** BENC, PE, BL  
**To:** LIMA LA PAZ  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/bf0c2fdb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009